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deckly BOOK TRADE JOURNAL

WITH WHICH IS INCORPORATED

The American Literary Gazette and Publishers' Circular.

[ESTABLISHED 1852.]

Published by R. R. BOWKER COMPANY, R. R. BOWKER, President and Treasurer, J. A. HOLDEN, Secretary.

PUBLICATION OFFICE, 241 WEST 37TH STREET, NEW YORK Entered at the Post Office at New York, N. Y., as second-class matter.

Vol. XCIII, No. 8

NEW YORK, February 23, 1918

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WITH JOHN J NEWBEGIN

Facsimile of telegram received from James D. Blake of Newbegin's, San Francisco, about "CAROLYN OF THE CORNERS"

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Spring Announcements of New Books

MARCH 9TH



HE SPRING ANNOUNCEMENT
Number of the PUBLISHERS'
WEEKLY for many years has been
the standard trade reference list of
new and forthcoming books. It is

fully comprehensive in that it gives a careful index by title and author of the prospective output, and it is usefully descriptive by reason of the many advertised announcements including practically every publishing house of importance in the United States.

As this issue is extensively used thruout the season for reference by all interested in the purchase of new books, its value to publishers is obvious.

Lists for the index and copy for advertisements must reach us at once to insure inclusion.

The Publishers Weekly

February 27th

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Garden City New York In international policy Trotzky is not only the hero of the hour, but perhaps the most outstanding and startling figure of the whole war.

Professor GILBERT MURRAY, Oxford University, in The N. Y. Times, February 7, 1918.

The Philadelphia North American, in its leading editorial of February 18, 1918, "Mr. WILSON and Mr. TROTZKY," says:

To Mr. Trotzky the world owes the smashing of the system of secret peace parleys, and President Wilson justly follows that lead. The Bolshevik statesman laid down a set of principles—no annexations, no indemnities, self-determination of peoples, and so on—which the president has adopted and ably elucidated.

LEON TROTZKY, the author of The Bolsheviki and World Peace

for the writing of which he is now under sentence of imprisonment in Germany, has written the story of the Russian Revolution of 1917 and a keen criticism of the acts of the Kerensky Provisional Government which led to its downfall and the rise of the Bolsheviki in November.

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105 West 40th Street

NEW YORK

The Russian Revolution of 1917

By LEON TROTZKY

The Publishers' Weekly

FOUNDED BY F. LEYPOLDT

February 23, 1918

The Editor is not responsible for the views expressed in contributed articles or communications. Publishers should send books promptly for weekly record and descriptive annotation, if possible, in ad-

vance of publication.

For subscription and advertising rates see first page of Classified Advertising.

"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."—BACON.

"THE NEXT THIRTY YEARS"

T is the high privilege of the publisher not only to keep the keys to the stored up knowledge of a people but also to play no little part in the stimulating and directing of the constructive thought of that people. To him in both these capacities the recent presidential address of Viscount Bryce to the British Academy under the above title contains much matter for careful pondering.

The old world of before the war seems rolled up as a scroll by the compelling hands of present events, yet in fields as diverse as ethnology and philology, political history and literary history, the mental sciences and archaeology, the political sciences and law, Viscount Bryce points men to old tasks unfulfilled, to new tasks on old subjects yet to be completed ere the past can be filed away as completed. In the field of ancient history Viscount Bryce's own discoveries in a Roman family library as well as the work of the Historical Manuscripts Commission lead him to urge scholars to much unused material awaiting them in such sources. "Books on Roman history well worth studying (such as those of Greenidge, Pelham, Seeck, Ferrero) have continued to appear. There are still unsolved problems in Athenian and Roman constitutional history. . . . There are controversies regarding the trustworthiness of well-known historical portraitures. . . ." The publisher's task in regard to more recent history is even greater: "In England we have not yet any quite satisfactory history, critical, impartial, and philosophical, of France, or Germany, or Spain, much less of India or Russia." We need, he points out, a Tocqueville to visit Australasia and South America. In archaeology much important work yet

awaits the careful pick of the searcher in Egypt, North Africa, Syria, Asia Minor, Greece, Central Asia, Peru. In ethnology Viscount Bryce emphasizes our responsibility for the preservation of the rich life of primitive peoples which our civilization has fast In philology he points been obliterating. scholars to the tempting fields offered by the Etruscan, Cretan and Hittite tongues-tho we venture that a publisher would need more than imagination to wax enthusiastic over a manuscript on Hittite philology!

So much for the past. Of the future Viscount Bryce has much to say and draws a fascinating picture of fields ripe for harvest: In economics problems of land tenure, capital and labor, immigration, taxation, tariffs, wages and currency are far from settled and have in some cases been rendered even more acute by the war and its concomitants, such as the enormous speculation in Bolshevikism we are now witnessing. In the physical sciences the horizon seems as boundless as ever; in only a few works of detailed scholarship, in fact, is the end in sight; in only a few other activities, as archæology, can it be conceived that man's work will ever be complete.

And finally, Lord Bryce's program is of peculiar interest to America, as the New York Evening Post well points out, for "our continent may be left comparatively uninjured by the storm that is devastating so much of Europe. We have steadily taken a more and more prominent part, tho always a minor one, in maintaining many of the exact and humane sciences; and where we have always followed, now we may have the opportunity and duty of furnishing leadership in some." It is this Opportunity that bids fair to make the coming years among the most fascinating American publishing has yet known, and this Duty which will doubtless make these years notable in the record of the part played by American publishers in the constructive scholarship of the world.

HE usual sudden awakening of Congress at this season to the mass of unfinished business before it may mean that friends of the Stephens bill will again have to see their pet measure give way before more pressing matters related to the war. Meanwhile, however, the movement in favor of price maintenance is by no means at a standstill: The American Fair Trade League has

just announced its intention of sending out five thusand copies of the effective statement by Mr. Charles E. Butler, of Brentano's, before the Federal Trade Commission last fall -an able summary of which the book-trade has good cause to feel proud as it is reported to have made a deep impression on the members of the Commission. The straightforward attitude of the Colgate Co. in the statement recently reprinted in these columns is another case in point; to the offer of the Attorney General to withdraw the Government's suit under the Sherman law provided the Colgate policy be given up of refusing to sell to dealers damaging the manufacturers by pricecutting, the latter replied simply that "believing that we are in no manner breaking the law, we have decided to contest the suit. . . . For if he [the retailer] sells at cost or below cost to advertise his business, he injures our good will and makes our articles undesirable for other dealers to handle, as they wish to be assured of a profit and not a loss." One of the strongest arguments for price maintenance rests on the frank support of just such old established yet thoroly progressive businesses as the one hundred and twelve-year-old Colgate Co. and of such leaders in the movement for better business practice as R. H. Ingersoll & Bro. Such outspoken championing of the price maintenance cause is massing a weight of argument that will tell heavily when the question does finally come up for consideration.

HE slowness of the past holiday season in getting started was reflected in turn in a distinct tendency on the part of booksellers to "go slow" during January. This retail uncertainty, together with difficulties of transportation and manufacture, has in turn lessened the crop of early new year books. At the present time, however, a general forward movement is evident, books are beginning to appear more rapidly and belated travelers are leaving for their long spring Business is reported good in New York City and the chief complaint that comes from dealers in other cities is due to difficulties in getting shipments of stock thru by freight or express; freight has in fact been practically abandoned and in many cases publishers have been bearing half the additional expense of express shipments. There is good cheer for the future in the interview with H. Gordon Selfridge, former partner in Marshall Field & Co., and now owner of the great London department store, in the current number of Printers' Ink: In 1917 Selfridge & Co., Ltd., earned profits of approximately \$1,-300,000. The increase in business over 1016 was \$3,350,000, which year had in turn been 50 per cent. above 1915, despite the fact that 1915 was the largest year in the history of the store up to that time. "The gross amount of business done by retail stores thruout Great Britain has shown a steady and satisfactory increase for some time past," according to Mr. Selfridge. "No one in his senses would expect that it could be identical in character with the goods sold in 1913. . . . But the business which has enough intelligence to take these [changed conditions] into consideration can do a satisfactory amount of trade and show a satisfactory amount of profits."

CURIOUS copyright question arises in connection with the piracy of certain portions of "Pollyanna" thru recitations recorded on Victrola discs. The original, of course, was copyrighted, and the question is whether the copyright protects against such reproduction. It would seem that unauthorized reproduction might be prevented under the broad term "version" used in connection with literary works, but the dictionary meaning of this word leaves that in doubt. Colonel Olin, one of the best of copyright legal authorities, in a letter printed on another page, holds that the specific protection of phonographic reproductions and the previous definitive decision of the United States Supreme Court involve the omission from the law of protection of other works against phonographic reproduction. It might have been expected that phonographic proprietors would seek to strengthen rather than weaken the copyright law so far as it is affected by making precedents because of their large need of copyright protection. The royalties paid to Caruso, Mischa Elman, Alma Gluck and other executants have been fortunes in themselves. in striking contrast to the meager 2c. per roll awarded to the musical composer under the Washburn amendment embodied in the copyright code. When this Act of 1909 was passed this property value in the work of the executant artist was absolutely unknown and not thought of, and it seems probable that neither the executant nor the record proprietor can be protected in the valuable property thus developed. In both instances the Copyright

Code needs strengthening, and it may reasonably be hoped that record proprietors will join in making protection for all classes of copyright works complete.

N the suit of Roger Foster v. Callaghan & Co., in which Mr. Foster sought to enjoin the publication of a book on Federal practice on the ground that it interfered with the sale of his own earlier work covering that subject issued by the same publishers, Judge Manton of the United States District Court on January 30th handed down a decision denying a motion to dismiss the case, which therefore has yet to be argued on the law and the facts. The suit against Baker, Voorhis & Co. in connection with the sale of the book was discontinued under arrangement that Callaghan & Co., whose legal habitat is Illinois, would appear in the New York district as defendants.

NE of the most attractive and convincing arguments we have yet seen in extenuation of increases in the price of books during war-time has just come to our belated attention in a recent number of The Piper, the readable little Houghton Mifflin house organ edited by Mr. George H. Mifflin. The "Piper," the genius of the Boston house, makes a journey to the Riverside Press and tells in informal fashion of some of the problems of war-time book manufacturing. Booksellers would do well to have a few copies on hand to give out to such customers as insist on feeling aggrieved.

A PUBLISHING "WAR BABY" How the Banta Co. Has Had Twice To Double Its Plant in Nine Months

T looks almost as tho when the George Banta Publishing Co. established a publishing business out in that "neck of the woods" in Wisconsin known as Menasha it was giving the challenge direct to the old adage that "If a man can write a better book, preach a better sermon, or make a better mouse-trap than his neighbor, tho he build his house in the woods, the world will make a beaten pathway to his door." Before the United States entered the war, in April of last year, and even before August 1914, however, the users of the particular kind of books published by the Banta Co. had marked a narrow but deep track to the Menasha firm-it was known as the military publishing house of the country. The war has since brought several strong and thriving competitors into the field, but meanwhile the pathway to Menasha has become a veritable roadway.

Up to the time the United States entered the war the marketing and distribution of military text and reference books was done almost entirely thru the service organizations such as the United States Infantry Association and the U.S. Cavalry Association and thru the Post Exchanges at home and abroad. The discounts were short and the volume small so that there was no inducement to the regular book-trade to handle the business had they been able to reach it. The Public Printer was able to supply all of the official War Department publications direct to the members of the service. Then the growth of the Plattsburg Idea of making officers of civilians attracted a great number of patriotic young men who sought every means of becoming proficient in the military profession. Colonel Moss' "Manual of Military Training" had been in use in a majority of the military schools and colleges in the United States and it is so well adapted to training camp use that it became known as the "bible" of the training camps and was eagerly bought and devoured by the energetic officer-students. These men had been habituated in civil life to buying their books from retail stores and the demand became so insistent, especially in the east, that the dealers were forced to handle them even at the short discount.

The Banta Co. had been manufacturing military books for officer authors who were also their own publishers since 1906 and had established in 1913 a military book sales and distributing department for the convenience of these authors who were often on duty outside the country and therefore unable to care for their own interests properly. The service rendered was so satisfactory that it attracted a majority of the best known authori-In April, 1917, the business of this Service Department was handled over one desk, but it grew over night into a large organization under the guidance of an exmember of the service. The first thing accomplished was the securing of better discounts from the authors for the ever increasing list of dealer customers. Special catalogs were sent out addressed to the members of the Officers' Reserve Corps and the National Guard which was then mobilized ready to go to camp. Complete loose-leaf dealer catalogs were sent to the trade listing the seventy-six Banta

titles.

Competition for such a business, of course, sprang up and the dealers, entirely unacquainted with the subject of military education, were in a quandary to know just what to buy. As a matter of fact, very few of their customers knew what they wanted and it was not until the instructors recommended certain books that the atmosphere cleared. Banta Co. contended that since nobody knew exactly what was wanted it was unfair to unload large quantities of books on the unsuspecting dealers. They offered, therefore, a consignment arrangement with a certain number of each of their titles to reliable dealers and sent with them a simple report blank so that they could keep in close touch with the

market. The success of the plan was immediate, and as fast as satisfactory agents were secured they were provided with posters and catalogs bearing their own imprint. Advertisements were inserted in local and camp newspapers and many of the dealers issued their own catalogs and used various other methods of reaching the field. An example of this, the sign-board executed by Mr. R. E. Dunbar of the Vancouver Stationery Co., of Vancouver, Wash., opposite the main entrance to Camp Lewis, is shown elsewhere.

The net result of this intelligent use of the opportunities presented by the war is seen in the fact that the Banta Co. has twice had to double the capacity of its plant since April to keep abreast of the demand for the 76 titles

on its list.

THE NOBEL PRIZE WINNERS IN LITERATURE

THE announcement some time since that the Nobel prize in literature for the year 1917 had been awarded to one Karl Gjellerup and one Henrik Pontoppidan naturally suggests—at this time when we are suddenly becoming such internationalists in our reading—that these men might be worth importing. The only book by either of them that has appeared in America is "The Pilgrim Kaminita" published by Dutton. Both Gjellerup and Pontoppidan are best-sellers among the Danish authors surviving from the older generation; both are, curiously enough, ministers' sons, and about the same age.

Henrik Pontoppidan, according to a writer in the London Times, is unquestionably the leading living novelist of Denmark. He has gained that position by his strenuous independence of foreign models and by the ceaseless industry he has expended on the collection and distribution of facts regarding Danish experience and character. His principal rival, Gjellerup, is a chameleon who takes his color from whatever intellectual object he rests upon, whereas Pontoppidan has kept himself unaffected by all contemporary influence; and it is in this that the singular contrast between the two distinguished authors principally exists. Pontoppidan was born in 1857 in his father's parsonage in Fredericia. ancholy little tales about Jutland peasants; He began his literary life by publishing mel-his first good book was a collection of "Village Tales" in 1883. "From the Huts" was still better; it dealt with the relation of the paid labor to the peasant proprietor. Altho Pontoppidan began by writing very short tales, he has advanced to the composition of enormous novels, his masterpiece, "Lykke Per," the first volume of which appeared in 1898, having extended to eight or nine vol-

Karl Gjellerup, Pontoppidan's rival and the sharer with him of this year's prize, was encouraged to write very early: he was the precocious darling of a sentimental literary coterie. At the time of his early youth fashion had generally turned back to the

study of the Danish classics, and particularly to the lyrists of the earlier half of the century. From the start, however, he was fascinated by the romantic writers of Germany; and he modelled himself, first on Schiller,

next on Heine.

He published, with but an indifferent success at first, little pamphlets of verse. His earliest poem of any importance was the "Antigonos" of 1880, an attempt to restore the early Christian era. "Rödtjörn" ("Pink May") in 1881, was a collection of Heinesque lyrics of a satirical or argumentative kind. These works were not warmly received; but Gjellerup formed the acquaintance of Georg Brandes, then already the dictator of Danish letters, and attached himself violently to him. Apparently Brandes served as inspirational advisor to this young enthusiast, and weaned him from a too exclusive study of German verse and prose to English literature. Accordingly Gjellerup plunged into Swinburne, Shelley, and even Darwin, later to react violently in favor of German Kultur which finally absorbed his life. He left Denmark, married a German wife and settled perma nently in Dresden.

Altho, however, Gjellerup has been practically a German for the last thirty years he has not ceased to look to Denmark for his chief audience. He has been a laborious and persistent writer of novels, plays and poems. His romances are sentimental portraits of modern life in Germany or Denmark, and he is fond of introducing a considerable number of poems into his prose text. . . . His prose is said to be better than his verse; in the long line of his novels, two, according to the critic in the *Times*, may be commended to the curious reader: "Minna," 1889, and "The Mill" ("Möllen"), 1896. In spite of his exotic sympathies, he has enjoyed, and still enjoys, considerable popularity in Denmark.

NEW YORK BINDERS ADOPT UNIFORM TRADE CUSTOMS

A T a recent meeting of the Employing Bookbinders' Association of New York, Inc., the following standard trade customs were adopted governing all work done thruout the shops of the city from March 1, 1918:

I. Material:

All material furnished to the binder by the cutomer or his authorized agent, such as printed sheets, unprinted paper, jackets, dies, plates, etc., shall be delivered to the binder, all carrying charges prepaid.

Coated stock must be delivered flat in cases. Printed sheets must be delivered properly jogged up and correctly imposed for the binder's folding equipment, otherwise an addi-

tional charge will be made.

2. Cases, wrappers, etc.:
All receptacles such as wooden cases, wrappers or packing material which contained merchandise delivered to the binder by the customer or his authorized agent, become the property of the binder, unless a separate and distinct agreement is made for the return of

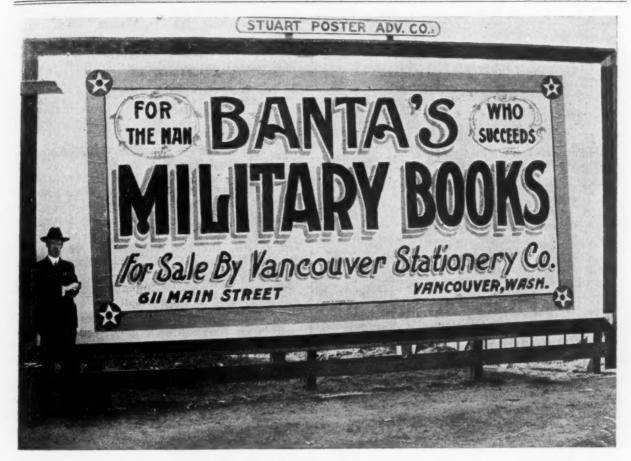
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R. E. DUNBAR AND THE SIGN-BOARD HE HAS ERECTED AT THE ENTRANCE TO CAMP LEWIS, WASHINGTON

same when an additional charge will be made.

3. Option to fold, etc.:

The binder will fold, plate, gather and sew, all unordered sheets received, except a separate and distinct agreement is made in writing covering certain steps in the manufacture, the doing of which would be against the customer's best interest. Any work performed will be promptly charged for.

4. Material supplied:

Whenever any material, cloth, leather, paper, etc., is supplied by the customer, an additional charge of 15% on the value thereof will be added for handling same.

5. Defective work:

The binder will not be responsible or liable in any way for defects in paper or printing which appear on the inside of folded signatures.

The quoted price includes only the regular examination of the completed work, which consists of the following operations:—

Freeing the end papers, observing that the book is cased in properly, once fanning thru the leaves, and rubbing off the cover preparatory to wrapping.

For a special examination a separate and distinct agreement in writing must be made, which will carry an additional charge to be agreed upon.

6. Wrapping:

The quoted price covers only delivery of the books without wrappers. A separate and distinct agreement must be made and additional charges fixed for wrapping books with jackets; solid in packages; sealing; wrapping individually; inserting books in wooden boxes, cartons, or folding boxes; affixing labels; inserting circulars.

7. Delivery:

The quoted price includes delivery in that portion of the Borough of Manhattan, New York City, south of 59th Street between the East and the North Rivers. Delivery in other portions of the city carries an additional charge.

Books will be delivered in trolleys or cases on the floor of the publisher; cases and trolleys to be returned to binder via binder's truck within three days after receipt by customer.

Delivery in part or portions less than the full binding order will carry an additional charge unless otherwise provided in agreement.

8. Care and keep:

The binder will promptly bill the customer for work performed on all bound books held in stock by the binder on December 31st of each and every year, payment to be made within thirty days.

All sheets or bound stock remaining in the custody of the binder one year or more from date of receipt, inactive, shall be subject to a

charge for care and keep.

9. Dies:

The quotation does not cover standard brass dies, whether for ink, lead, gold or blank stamping. These must be supplied by the customer unless separate agreement is made.

Where customer supplies zinc etchings or binders' electros necessitating additional makeready, an extra charge will be made to the customer.

10. Customer's property:

All material furnished by customer, and completed books are held at customer's risk, and binder assumes no responsibility for loss or damage by fire, water, insects, rats, dirt or from any other cause whatsoever.

Binder only insures the value of his labor and material on all orders until the goods are

charged.

II. Terms:

Net cash payment thirty days. Deferred

payment will have interest added.

Binder's lien attaches on all property in possession and until delivery to customer, notwithstanding the giving of credit or accepting of notes or guarantee of payment.

12. Acceptance:

The quotation is subject to acceptance within ten days. Until acceptance is received, the quotation is subject to change without notice. The binder may cancel order without liability within five days after acceptance by customer, if credit of customer is found not satisfactory.

13. Delays:

The binder is not responsible for any delay caused by accident, fire, strikes, water or any other cause not herein enumerated beyond

control.

14. Quantities:

The quotation covers only the specific quantity stated to be bound as an initial order.

Should, however, the customer in the initial order call for a part or lot less than the entire edition, then it is understood that the binder, on such parts or lots, will add any increase in the case of labor or material to the quoted price.

15. Count:

The binder makes no hand count on receipt of sheets or other material unless separate and distinct agreement is made, carrying an additional charge for service.

For the purpose of this contract, the basis of count shall be the folded and gathered record made as soon after the receipt of sheets as convenient.

16. Agreement:

No verbal agreement, or representation by salesmen, shall be binding unless confirmed in writing.

PHONOGRAPH REPRODUCTIONS OF COPYRIGHTED WORKS

Gorge Haven Putnam, Secretary of the American Publishers' Copyright League, has submitted to the members of the League the following opinion by S. H. Olin, the Copyright League's counsel, in the case involving the reproduction of chapters of "Pollyanna" on mechanical musical instruments:

The Victor Talking Machine Company has published two records, each giving a recitation

or reading by a certain Sallie Hamlin from a copyrighted novel "Pollyanna," each record being practically a chapter, verbatim, with the exception of certain elimination of description, etc. I am asked whether this is an infringement of copyright.

I assume that "Pollyanna" is a literary work and not a drama, and on this assumption, I think that there has been no infringement of

convright

In 1908 the Supreme Court in the case of White-Smith Musical Co. vs. Apollo Co. decided that the making of perforated rolls to aid in the reproduction thru an instrument of a musical composition was not a copy or publication of the same within the meaning of the Copyright Act. This decision was in harmony with the English law under the then existing Copyright Act, as declared by the English Courts.

The court quoted with approval an earlier decision, which held that the reproduction thru the agency of a phonograph of the sounds of musical instruments playing copyrighted music, was not a copy or publication of the same within the meaning of the

act.

The statute interpreted in these cases was R. S., Section 4952, part of the then existing Copyright Act. It gave to the "author, inventor, designer or proprietor of any book, map, chart, dramatic or musical composition the sole liberty of printing, reprinting, publishing, completing, copying, executing, finishing and vending the same." Protection to books and musical compositions was given in the same language, and the decision in White-Smith Musical Co. vs. Apollo Co. forbids us to think that making a phonograph record of a book is copying or publication of it within

the meaning of the act.

On March 4, 1909, the American Copyright Act was amended. In regard to musical works by Section 1 (e) and in regard to dramas by Section I (d), protection was given against reproduction by mechanical means. Such reproduction was under certain circumstances prohibited, but no such provision was made in the case of a literary work, as to which the owner of a copyright has the exclusive right (a) to print, reprint, publish, copy and vend the copyrighted work, (b) to translate the copyrighted work into other languages or dialects, or make any other version thereof, if it be a literary work; to dramatize it, if it be a non-dramatic work. The act made no provision for mechanical reproduction of literary works, but used the language for protecting these which had been used in the former Act and had been interpreted in the decisions which I have mentioned.

The English Copyright Act of 1911 gives better protection to the owner of a literary work. By Section 1 (2) (d) the copyright includes the sole right "in the case of a literary, dramatic or mechanical work, to make any record, perforated roll, cinematograph film or contrivance by means of which the work may be mechanically performed or de-

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e h e livered." And the statute further gives the "sole right to produce or reproduce the work, or any substantial part thereof, in any material form whatsoever."

To give the author of a literary work such protection as he has in England, and as the author of a musical or dramatic work has in this country, the Copyright Act should be amended by Congress.

THE HOME SCHOOL FOR BOOK-SELLERS

Conducted by Miss Bessie Graham of the Philadelphia Booksellers' School

LESSON VII

Books on Latin America

HE Pan-American Union, established in 1890, for the purpose of fostering a goodwill between the two Americas, has already borne much fruit. There is to-day a fast-spreading interest in the history, com-merce, and literature of South America, which cannot fail to lead to a better understanding and sympathy.

The appearance of the new magazine, Inter-America, with its alternating Spanish and English issues, testifies to the growing feeling of solidarity.

The increase in South American travel and trade has led to such a rapid multiplication of books on the subject, that the following list is offered for the bookseller's aid in choosing among them:

GUIDE BOOKS

- Hale, Albert. "Practical Guide to Latin America."
 Small. \$1.
- (A standard work. Gives all necessary information about preparation, cost, routes, sight-seeing, in South America, Central America, Mexico, and the West Indies.) irst, W. F. "Guide to South America." Macmil-
- West Indies Hirst, W. F.
- lan. \$1.75.

 (An English authority. Tabulated information about hotels, transportation, points of interest. Statistics for the settler as well as for the traveler.)

 Peck, Annie S. The South American Tour. Doran.
- (A descriptive guide by the famous mountain climber. Revised to date. Does not include Colombia, Venezuela, Guianas, or the West Indies.)

GENERAL HISTORIES

- Akers, Charles Edward. "History of South America." Dutton, \$6.
 - (Covers the period 1884-1904. Added chapter
- brings it up to date.)
 Bryce, James. "South America: Observations 2nd Impressions." Macmillan. \$2.50.
- (Combines history, description, and travel. The work of a great scholar, statesman and histor.an.)
 Calderon, F. Garcia. "Latin America." Scribner.
 \$3.50. South American Series.
 (The author is a Peruvian diplomat. The work is prefaced by the President of the French Republic Powered Princeton.

- is prefaced by the President of the French Republic, Raymond Poincaré.)

 Moses, Bernard. "Spanish Dependencies in South America." Harper. \$5. 2 vols.

 (Covers the period 1550-1730. The introduction of European civilization by the colonists. The relation of Church and State.)

 Prescott, William Hickling. "History of the Conquest of Peru." Dutton. 50 cents.

 (A classic history of permanent charm and value.)

 Reinsch, Paul S. "The New South America."

 (Author has twice been a delegate to Pan-American conferences.)

 Reyes, Rafael. "The Two Americas." Stokes. \$2.50.

- (This work, translated from the Spanish by L. Grahame, is written by a former President of the Republic of Colombia.)
 oot, Elihu. "Latin America and the United States."
- Root, Elihu. "Latin America and the United States."
 Harvard Press. \$2.50.
 (Addresses delivered during a tour of South America in 1906 by our Secretary of State.)
 Ruhl, Arthur B. "The Other Americans." Scrib-
- (Describes cities, countries, and especially peo-
- ple of South America.)
 Shepherd, William R. "Latin America." Holt. 60 cents. Home University Library.

 (A compact record of the historical, artistic, commercial development of the Central South American republication.
 - ican republics.)

MERCANTILE BOOKS

- Aughinbaugh, William. "Selling Latin America." Small.
- (How to sell, pack, ship. What they will buy, what not.)
- Babson, Roger. "Future of South America." Little. (Recommended by the A. L. A. Excellent maps
- and illustrations.)
 lsinger, Ernst. "Exporting to Latin America."
- Filsinger, Ernst. Appleton. \$3.
- Appleton. \$3.

 (For merchants, manufacturers, importers. Detailed account of conditions to be met in expanding our trade. Paragraph headings in bold-faced type greatly facilitate reference.)

 Halsey, F. H. "Railroad Expansion in South America." Moody Magazine Co. \$1.50.

 (The first account of the origin and development of railroad systems in South America. Thrilling exploits and tremendous feats in engineering. Investment of European capital in Latin gineering. Investment of European capital in Latin railroads.
- Johnson, Willis Fletcher. "America's Foreign Relations." 2 vols. Century. \$2.

 (Valuable history of our dealings with Latin
- Koebel, William Henry. "The South Americans." Dodd. \$3. America.)
- Koebel, William Henry. The South Americans.

 Dodd. \$3.

 (Author is an Englishman, a prolific writer on South America. Shows that distrust of the United States is the common bond of Latin America.)

 Koebel, William Henry. "British Exploits in South America." Century. \$4.

 (The military adventures, the diplomacy, science and trade of the British in South America.)

 Jones, Chester Lloyd. "Caribbean Interests of the United States." Appleton. \$2.50.

 (Outline of our political developments in the Gulf countries.)
- Gulf countries.)
 Smith, Joseph R. "Commerce and Industry." Holt.
- (A commercial and economic geography of all countries with special attention to South America, in anticipation of trade expansion.) odd, Millicent. "Peru: A Land of Contrasts."
- Todd, Millicent. "Peru: A Land of Contrasts." Little. \$2. (Recommended by A. L. A. For business men and bankers.)

TRAVEL BOOKS

- Bates, Lindon, jr. "The Path of the Conquista-dores." Houghton. \$3.50.
- (The Spanish conquerors of Mexico and Peru
- in the 16th Century.)

 Bingham, Hiram. "Across South America." Houghton. \$3.50.

 Bowman, Josiah. "The Andes of Southern Peru;

- Bowman, Josiah. "The Andes of Southern Peru; geographical reconnaissance along the seventy-third meridian." Holt. \$3.

 (Account of the Yale Peruvian expedition of 1911. 200 miles of new country mapped. Published for the American Geographic Society.)

 Cooper, Clayton Sedgwick. "The Brazilians and Their Country." Stokes. \$3.50.

 (Detailed description of the land, people, institutions, customs, and resources. A masterly work.)

 Davis, Richard Harding. "Three Gringos in Venezuela and Central America." Harper. \$1.40.

 (A Gringo is the Spanish term for a foreigner.)

 Elliott, Lilian Elwyn. "Brazil: To-day and Tomorrow." Macmillan. \$2.25.

 (Author is F. R. G. S. Discusses the history, social conditions, commerce and the debt the world
- social conditions, commerce and the debt the world owes Brazil in horticulture and in medicine.)
 Franck, Harry A. "Vagabonding Down the Andes."
- Century.

(An enthralling story of adventure and one of the most entertaining works on South America. A best-seller among Travel books.)

Hammerton, J. R. "The Real Argentine." Dodd. \$3. Hudson, W. H. "The Purple Land." Dutton. \$1.50.

"Idle Days in Patagonia." Dutton. \$1.50.

(These South American sketches, the first of which is prefaced by ex-President Roosevelt, are valuable revivals in literature.)

Pitman, Frank W. "The Development of the British West Indies." Yale. \$2.50.

(A companion volume to the book by Verrill that follows.)

follows.)

Robins, Elizabeth. "Under the Southern Cross."
Stokes. \$1.50. of a sea trip by the author of the

Magnetic North.)
Roosevelt, Theodore. "Through the Brazilian Wilderness." Scribner. \$3.50.
(With photographs by Kermit Roosevelt.)
Ross, Gordon. "Argentina and Uruguay." Mac-

millan. \$3.50. Ross, Edward A. "South of Panama." Century.

\$2.50.

Savage-Landor, A. Henry. "Across Unknown South America." Little. \$10. Veatch, A. C. "From Quito to Bogota." Doran. \$3.00.

(Record of a journey in Ecuador and Colombia.) Verrill, A. Hyatt. "The Book of the West Indies." Dutton. \$2.50.

FICTION

Cameron, Margaret. "The Involuntary Chaperon."

Harper. \$1.50.

(A novel with a South American background that gives an excellent picture of places visited.)

Conrad, Joseph. "Nostromo." Harper. \$1.40.

(Imaginary history of a South American revolution written in 1903. The title is the Italian for "boatswain.")

Conneigheme Graham. Robert. Routing. Works.

Cunninghame-Graham, Robert Bontine.

Stokes. \$1.35 each.

(Six volumes have already been published in a uniform edition. The introduction of this well-known British writer to American readers is a literary event. Few authors have written of South America so fully or with an understanding so complete.)

plete.)
Ingram, Eleanor M. "The Twice American." Lip-

pincott. \$1.35.

(A very romantic modern novel.)

Mathews, Gertrude. "Treasure." Holt. \$2.

(Story told in the first person of gold hunting among wild tribes in Dutch Guiana. Said to be true.)

Edward Lucas. "El Supremo." White, Dutton. \$1.90.

(A story of the Dictator Francia of Paraguay, 1760-1840. A monumental historical novel of painstaking scholarship.)

LITERATURE

Coester, Alfred. "Literary History of Spanish America." Macmillan. \$2.50.

(This is a very important work, and the only work on the subject in English. Brazilian literature, being in Portuguese, is not included.)

TRANSLATIONS OF LATIN AMERICAN LITERATURE

Blest-Gana, Alberto. "Martin Rivas." Knopf. \$1.60.
(This is one of the most popular of South American novels. The author, who is a Chilean, is considered the greatest of American novelists. The book is translated by his cousin, Mrs. Charles Whitman Whitman.)

Dario, Ruben. "Eleven Poems." Putnam. 75 cents.
(Translated by Thomas Walsh and Salomon de

Selva.) Guardia, Ricardo Fernandez. "Discovery and quest of Costa Rica." Crowell. (Translated by Henry Van Dyke. 1912.) Heredia, José Maria de. "The Trophies." "Discovery and Con-

\$2.50.

(Poems translated by Frank Sewall. Heredia, Cuba's greatest poet, won his admission to the French Academy by this volume.)

aacs, Jorge. "Maria." Harper. \$1.

Isaacs, Jorge. "Maria." Harper. \$1. (A famous old novel whose scene is laid in Co-

Valsh, Thomas. "Gardens Overseas." Lane. \$1.25. (In this volume are included poems "after" certain poets of Central and South America.) Walsh,

SOUTH AMERICAN SERIES

Appleton's Handbooks of South America. \$1.75 each.

"Brazil." (North). E. C. Bule "Brazil" (South). E. C. Buley. "Colombia." V. Levine. "Peru." E. C. Vivian. "Argentina." George J. Mills. "Chile." George J. Mills. Buley.

Scribner's South American Series. \$3.50 each.

"Argentina." W. A. Hirst.
"Bolivia." Paul Walle.
"Brazil." Pierre Denis.
"Chile." G. F. Scott Elliott.
"Colombia." Phanor J. Eder.
"Ecuador." C. Reginald Enoch.
"Guiana." James Rodman.
"Latin America." F. Garcia Calderon.
"Mexico." C. Reginald Enoch.
"Paraguay." W. H. Koebel.
"Peru." C. Reginald Enoch.
"Uruguay." W. H. Koebel.
"Uruguay." W. H. Koebel.
"Venezuela." Leonard V. Dalton.

Knopf's Borzoi Spanish Translations.

This series will include translations of the works of Spanish authors of the mother country and also of South America. It will follow the plan of the very successful Borzoi Russian translations.

E. P. Dutton and Company announce a series of volumes on the Latin American republics. A. Hyatt Verrill, the author of "The Book of the West Indies," has gone to South America to collect material.

material.

["Tropical Wild Life in British Guiana; zoological contributions from the Tropical Research Station of the New York Zoological Society" by C. William Beebe and others, with introduction by Theodore Roosevelt, is a recent publication which should be noted in this connection. Mr. Beebe is a scientist of the first order and is well known to readers of the Atlantic for his beautifully written descriptions of nature life. New York Zoological Society. \$3.—Editor, Publishers' Weekly.]

Questions on Latin-American Books

- 1. What publishers issue series of South American handbooks?
- handbooks?

 2. What is the least expensive general history of South America?

 3. Name two general histories written by Latin Americans themselves.

 4. What are the two leading books on Brazil?

 5. Mention two good books for a merchant trading with South America.

 6. Name three books on South America by W. H. Koebel.

- What books on Peru would interest a prospective tourist to Peru? Name a great historical novel of Paraguay by a
- Baltimorean.
- What British writer on South America has the Frederick A. Stokes Company just introduced to
- North American readers?

 10. Name two novels whose South American backgrounds would be of interest to tourists.

 11. What is the only history of South American literature on the market?

 12. What Cuben post west well admitted to the Forsel.
- 12. What Cuban poet was admitted to the French
- 12. What Cuban poet was admitted to the French Academy?
 13. Who is the greatest native novelist of South America? Alberto Blest-Gana.
 14. Name a book on South America by the author of a. "The American Commonwealth." b. "Winning of the West." c. "Green Mansions." d. "The Magnetic North."
 15. What American poet has translated South American poets?
- ican poets?

 16. Who wrote "Vagabonding Down the Andes"?

 17. Recommend a guide book for a settler in South
- America. 18. Recommend a guide book for an American tourist
- in South America.

 19. Name a book of travel in Ecuador and Colombia.

 20. Name a novel whose scene is laid in Colombia.

 See Isaacs, Jorge, in Harper list.

	1
Questions on the Weekly Record of Feb. 16.	15. Extricating Obadiah. Lincoln. (Ap-
I. What series of Atlantic Monthly essays on modern	
novelists has been published in book form? 2. What book by William Lyon Phelps contains	16. The Major. Connor. (Doran) 221
criticisms of some of the same modern novelists? 3. Name a new book by the author of	17. The Salt of the Earth. Sidgwick. (Watt)
"Carmen's Messenger." Stokes. "Shallows." Dutton.	18. The Soul of a Bishop. Wells. (Mac-
"The Blue Enclope." Doubleday.	millan) 200
"Thorgils." Dodd. 4. What is the English title of Rédier's "Méditations	19. The Lifted Veil. King. (Harper) 175
dans la Tranchée"?	20. Summer. Wharton. (Appleton) 154 21. Mistress Anne. Bailey. (Penn) 149
5. What anthology of mystic verse has just been re- issued under a new title by Dutton?	22. Lydia of the Pines. Willsie. Stokes 147
6. What other anthology of English mystical verse is on the market?	23. Martie, the Unconquered. Norris.
7. Who is the author of "Historical Backgrounds of	(Doubleday, Page) 141
the Great War"? 8. What similar "background" book is published by	24. The Thoroughbred. Webster. (Bobbs-
Yale University Press? 9. Name new titles in the Boni & Liveright Modern	Merrill)
Library by the author of	ton)
"The Utopia of Usurers." "The Joy of Living." (Translated by Edith	Mary 'Gusta. Lincoln. (Appleton) 137
Wharton. Scribner.) "Bab Ballads and Songs of a Savoyard." Mac-	26. Anne's House of Dreams. Montgom-
millan.	ery. (Stokes)
"Viennese Idyls." Luce. 10. Who is the author of "How to Become a Sales-	Brown.)
man"?	28. Beyond. Galsworthy. (Scribner) 113
Society recently published?	29. The Long Lane's Turning. Rives.
12. Name a recent book of verse by an English biographer of Lincoln and of Walt Whitman.	(Dodd, Mead)
13. What new book on psychic phenomena would you	Missing. Ward. (Dodd, Mead) 96 30. The Wonderful Year. Locke. (Lane) 93
suggest to a reader interested in Sir Oliver Lodge's "Raymond"?	31. Seventeen. Tarkington. (Harper) 85
14. What other books on mysticism has Rudolf Steiner written? See Putnam.	32. Penrod and Sam. Tarkington.
15. Name a religious book by the author of "The	(Doubleday, Page) 79
Brazilians and Their Country." Stokes.	33. The Cinema Murder. Oppenheim. (Little, Brown)
THE BEST-SELLERS OF 1917	tle, Brown)
THE following list shows the best sellers	pincott) 75
in Fiction of 1917, in order of popularity	34. The Son of Tarzan. Burroughs.
as evidenced by sales.	(McClurg) 73 35. The Secret Witness. Gibbs. (Apple-
This consensus for the year is based on the Publishers' Weekly's monthly consensuses	ton) 71
for twelve months complete, being a revision	36. A Diversity of Creatures. Kipling.
of the statistics for eleven months given in the	(Doubleday, Page)
Annual Summary number. It must be remem-	37. The High Heart. King. (Harper) 69 38. Changing Winds. Ervine. (Macmil-
bered that in a January to January consen- sus the spring books have an advantage over	lan) 65
the fall books:	39. Pip. Hay. (Houghton Mifflin) 56
1. Mr. Britling Sees It Through. Wells.	Just David. Porter. (Houghton Mif-
(Macmillan)1722	flin) 56 Red Pepper's Patients. Richmond.
2. The Light in the Clearing. Bacheller. (Bobbs-Merrill)	(Doubleday, Page) 56
3. The Red Planet. Locke. (Lane) 522	The Adventures of Jimmy Dale.
4. The Road to Understanding. Porter.	Packard. (Doran) 56 40. The Secret of the Storm Country.
(Houghton Mifflin) 460	White. (Fly) 54
5. Wildfire. Grey. (Harper) 453 6. Christine. Cholmondeley. (Macmil-	
lan)	BEST-SELLING BOOKS
7. In the Wilderness. Hichens. (Stokes) 382	A CCORDING to the Bookman's lists the
8. His Family. Poole. (Macmillan) 380	Asix books (fiction) which sold best in
9. The Definite Object. Farnol. (Little, Brown) 356	order of demand during December were:
10. The Hundredth Chance. Dell. (Put-	I. The Major. Connor. (Doran.) \$1.40. 263
nam) 313	2. The Dwelling Place of Light. Churchill.
11. Long Live the King! Rinehart.	(Macmillan.) \$1.60
(Houghton Mifflin)	3. Extricating Obadiah. Lincoln. (Appleton.) \$1.50
(Book Supply Co.)	4. Long Live the King. Rinehart.
13. Bab: A Sub-Deb. Rinehart. (Hough-	(Houghton Mifflin.) \$1.50 75
ton Mifflin)	5. Christine. Cholmondeley. (Macmillan.) \$1.25 72
ill. (Macmillan)	6. Missing. Ward. (Dodd, Mead.) \$1.50. 69
(, , , , , , , , , , , , , , , , , , , ,

The best-selling non-fiction was:	
A Journal from Our Legation in Belgium	1.
Hugh Gibson.	
All in It. Major Ian Hay Beith.	
Fighting for Peace. Henry Van Dyke.	
My Home in the Field of Mercy. Fran	ces
Wilson Huard.	ices
Common Conjugator Dayson	
Carry On. Coningsby Dawson.	
Over the Top. Arthur Guy Empey. My Four Years in Germany. James	117
	VV.
Gerard.	
Under Fire. Henri Barbusse.	
Adventures and Letters of Richard Hard	ing
Davis. Edited by C. B. Davis.	
Recollections. John Morley.	
Private Peat. Harold R. Peat.	
Rhymes of a Red Cross Man. R. W. Serv	ice.
According to the Publishers' Weekly c	on-
census the best-selling fiction was:	
	26m
I. The Major. Connor. (Doran.)	10/
2. The Dwelling Place of Light.	
	117
3. Extricating Obadiah. Lincoln. (Ap-	
pleton.) 4. Christine. Cholmondeley. (Macmil-	101
4. Christine. Cholmondeley. (Macmil-	-
lan.) 5. Salt of the Earth. Sidgwick. (Watt.)	46
5. Salt of the Earth. Sidgwick. (Watt.)	40
Long Live the King! Rinehart.	
(Houghton Mifflin.)	40
6. His Last Bow. Doyle. (Doran.) 7. Missing. Ward. (Dodd, M.)	37
7. Missing. Ward. (Dodd, M.)	35
The White Ladies of Worcester.	
Barclay. (Putnam.)	35
Barclay. (Putnam.)	00
ery. (Stokes.) 9. Calvary Alley. Rice. (Century.)	32
9. Calvary Alley. Rice. (Century.)	30
10. The Light in the Clearing. Bacheller.	0
(Bobbs-Merrill.)	22
Mr. Britling Sees It Through, Wells,	
(Macmillan.)	22
(Macmillan.) 11. The Soul of a Bishop. Wells. (Mac-	
millan.)	19
12. The Red Planet. Locke. (Lane.)	15
13. Bab: A Sub-Deb. Rinehart. (Hough-	13
ton Mifflin.)	TA
14. Under Fire. Barbusse. (Dutton.)	14
15. The Mystery of the Hasty Arrow.	13
Green. (Dodd, Mead.)	12
16. The Greeen Mirror. Walpole. (Doran.)	12
In Happy Valley. Fox. (Scribner.)	10
The Long Land's Turning Diver	10
17. The Long Lane's Turning. Rives.	0
(Dodd, Mead.)	8
The Wishing-Ring Man. Widdemer.	0
(Holt.) 18. The Definite Object. Farnol. (Little,	8
18. The Definite Object. Farnol. (Little,	_
Brown.)	7
19. vanguards of the Plains. McCarter.	,
(Harper.) A Reversible Santa Claus. Nicholson.	6
A Reversible Santa Claus, Nicholson,	-
(Houghton Mifflin.)	6
Fanny Herself. Ferber. (Stokes.)	6
20. The Forfeit. Cullum. (Jacobs.)	5 5
The High Heart. King. (Harper.).	5

THE BAN placed upon British, French, and Italian newspapers at the German frontier has now been removed, and these publications, as well as American newspapers, are being allowed to enter Germany.

BOOKS AFFECTED BY GOVERN-MENT LICENSING ORDER

GOOKS and all printed matter and materials necessary or convenient for their manufacture" are included in the sweeping plan announced in the President's proclamations of February 15 whereby imports and exports are put under government control by a strict licensing plan. The new plan went into effect the following day, with the exception that allowance is to be made for goods in transit on February 16.

The government has been at great pains to point out that this drastic interference with foreign trade is rendered necessary by the need for assuring ample munitions for our army in France and for conserving our domestic resources for our own people and our

allies.

ANNIVERSARY LUNCHEON TO MR. VOGELIUS

THE junior directors of Henry Holt & Co. celebrated the fifty-seventh anniversary in the book business of Joseph F. Vogelius, treasurer of the company, on February 1st by a luncheon at the Yale Club. The reminiscences of Mr. Vogelius and Mr. Holt were an interesting feature of the occasion.

In 1861, before he was thirteen, Mr. Vogelius began his career in the book business as errand boy to Frederick Leypoldt, the Philadelphia dealer in foreign books, later to become the founder of the Publishers' WEEKLY. In 1866 Mr. Leypoldt, who had begun to publish on a small scale, moved his business to New York and entered into a partnership with Henry Holt under the firm name of Leypoldt and Holt. When Mr. Holt bought out his partner and began to expand the business, it fell to Mr. Vogelius' lot to manufacture the books and for more than half a century his hand has been in every book published by Henry Holt & Co.

CORRIGAN-BOBBS-MERRILL VER-DICT REDUCED

THE \$35,000 verdict obtained by Magistrate Joseph E. Corrigan of New York against the Bobbs-Merrill Co. in the suit for libel over Bronson Howard's "God's Man" has been cut to \$25,000 by the Appellate Division. The higher court gave the magistrate the alternative of this reduction or a new trial of his action in the Supreme Court. The attorneys for the Bobbs-Merrill Co. announce that the case will be carried to the Court of Appeals.

It will be recalled that the author of the alleged libelous book devoted a chapter in his work to a story about the workings of a magistrate's court, to which he gave the sub-title "Justice à la Cornigan." Magistrate Corrigan sued for \$200,000, contending that this chapter clearly referred to him and held him

up to ridicule and contempt.

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N. Y. "SUN" ISSUES NEW BOOK REVIEW MAGAZINE

York Sun began a new twelve page Sunday literary supplement, "Books and the Book World." The book review section has heretofore been a feature of the Saturday morning Sun, but owing to the marked increase in the amount of book advertising carried during 1917, it was decided to promote this feature to the dignity of a section all its own. In addition to reviews long and short, the section features a page of excerpts from notable verse of the week, articles on literary subjects, notes on authors, a questions and answers department, and a bibliography of the new books of the week.

BOOK-TRADE ASSOCIATIONS Philadelphia Association Elects Officers

At the February meeting of the Philadelphia Booksellers' Association at the Franklin Inn Club on February 15 the following officers were elected for the coming year: president, George W. Jacobs; vice-president, Charles Sessler; secretary, Rudolph G. Kornbau of the John C. Winston Co.; treasurer, Wm. M. Bains; members of the Board of Managers for three years: Ellis W. Bacon of the J. B. Lippincott Co., Walter Cox of Wanamaker's, H. C. Fox of the American Sunday School Union. The secretary reported a membership of 123 with 8 in the service of the United States. The average attendance during the year 1917 was 78 which was 50 per cent greater than that of any previous year.

After the dinner the Association was addressed by Corporal R. Derby Holmes, author of "A Yankee in the Trenches."

Ladies' Night at New York Booksellers' League

THE February dinner of the New York Booksellers' League was doubly notable: for the fact that it was Ladies' Night and for the excellence of the speakers of the evening. The usual contingent of "shy violets" among the men absented themselves, as usual on this annual occasion, but their places were filled by a generous number of guests—spelled with a capital G—notably an entire table of members of the Women's National Book Association. The speakers of the evening were enthusiastically applauded: "Demetra Vaka" (Mrs. Kenneth-Brown), author of "Haremlik," "The Heart of the Balkans," and other books, for her account of her efforts single-handed to bring about unity in Greece in support of the Allies, and Lieut. Bert Hall, a real live "soldier of fortune" and author of the new book, "Flying on Four Fronts," for his account of infantry and flying adventures told in a way that made those present forget all about the music and dancing scheduled to follow the dinner.

The following new members have joined the League since the last meeting: Philip M. Anderson, with G. P. Putnam's Sons; Louis Esposet, with Macmillan Co.; T. David Zuker-

man, with McDevitt-Wilson, Inc.; George Wilson, with Charles Scribner's Sons; W. Harry Longe, with Ronald Press Co.

OBITUARY NOTES

Vernon Castle's death last week recalls the fact that as well as being an aviator of renown and a dancer of equal fame he was also the author, conjointly with his wife, Irene Castle, of a book on dancing published by Harper in 1914, "Modern Dancing."

WILLIAM LOCKETT AGNEW, head of Thomas Agnew & Sons, art publishers, of London, Manchester, and Liverpool, died in London, England, on February 15. He was sixty years old.

PERSONAL NOTES

HENRY M. LEGLER, son of Henry E. Legler, late librarian of the Chicago Public Library, has become sales manager for the Open Court Publishing Co.

HERMAN J. BILL, with the Edward P. Judd Co. of New Haven, Conn., for the past 13 years, has taken a position with the Whiting Paper Co. as New England representative, with headquarters in Boston.

Louis C. Page, president of the Page Co., has purchased the Boston Evening Record as the head of a syndicate including Randolph C. Grew, banker; Earl L. Deland, publisher of the Record; and Carl A. Barrett, a member of the editorial staff.

LITERARY AND TRADE NOTES

HOUGHTON MIFFLIN Co. has issued a compact catalog of its publications with new prices which went into effect Jan. 1, 1918.

Doubleday, Page & Co. capitalized the "heatless Mondays" with customary alacrity by advertising "Reading for 'enforced holidays."

A BILL (S. 3174) has been introduced into the Senate by Senator Calder to amend the present law which fixes the postage on postcards at two cents so that the old rate of one cent shall be restored.

THE COURT has granted the demurrer of the Colgate Co. asking that its price maintenance suit be deferred until March 21, in spite of the protests of the Federal Trade Commission.

THE PAGE Co. is about to issue revised versions of two of the volumes in its Latin Republics of America Series, "Brazil and Her People of To-day" and "Mexico and Her People of To-day," both the work of Nevin O. Winter.

THE INFLUX of military manuals must not let booksellers overlook a new edition (the 17th by the way!) of the "Boy Scouts Handbook," published by the Boy Scouts of America, an indispensable guide for our young army behind the army as well as for all woodsmen and campers.

AMANDA HALL knows how to write the absorbing kind of story about real people that makes you forget everything—even the war.

"The Little Red House in the Hollow" (Jacobs) is full of wholesome and thoroly lovable people, the Irish Haggins, who probably have a goodly sprinkling of freckles and red locks, and ideals and names like Daphne.

H. A. Bruno, late of the Royal Flying Corps, where he was under the instruction of Vernon Castle, has written a book of his adventures as an airman, to be published by Dodd, Mead sometime in April. In this book there is many an interesting reference to his late instructor.

EDGAR A. GUEST'S new volume of verse, "Over Here," to be published by Reilly & Britton early in March, is said to be just as "folksey" as its predecessor, "Just Folks," and, altho the sub-title is "War Times Rhymes," these are the same simple people that one knew before the war made them play the home-heroes' part.

A NEW SCALE of electrotype charges has gone into effect in New York carrying approximately ten cents additional charge on all electros up to six inches and something less than that amount up to nine inches, above which size the prices range somewhat cheaper than under the old scale. All prices will hereafter be net.

THE BLOSSOM SHOP stories by Isla May Mullins are refreshing and natural—and particularly suited for that "awkward age" in girls' books between children's stories and "grown-up" stories. The fourth and last volume in the series, "The Mount Blossom Girls," has just been published by the Page Co., a book which tells of good friendships, sane work and wholesome romance.

Do you know what rank a gold maple leaf indicates? There are so many things about military insignia, customs, rules and tape of all colors about which the civilian is either hazy or entirely ignorant. "United States Army, Facts and Insignia" by Valdemar Paulsen, published by Rand, McNally, is one of those condensed, informative manuals that no one yearning for full military data can afford to miss

A PROSPECTIVE April novel from the house of Putnam is Palmer Bend's "The Smiting of the Rock," a Western story laid in Oregon. The hero is confronted by the "love and duty clash" problem, nor does he follow the advice of a well known Sunnybrook-Farm character in letting "Duty go to smash," but manages to do both in a most hero-like manner, quite in keeping with the big, whole-hearted, strong-fisted manner of the West.

Following His original ad. to the trade in these columns, in which he offered to send stock of Gerald Stanley Lee's new book, "The Air Line to Liberty," on a novel on-sale basis, Mr. Kennerley utilized the inside front cover page of the New Republic for February 16 for a full page ad. of this book in which neither author's nor publisher's name appeared: just, "By ———. It makes no difference who I am Anybody who cares can find out. [etc., etc.] All bookstores."

THE PRINT paper shortage raised the question of the suspension of the mailing list of the Congressional Record outside of the District of Columbia in the Senate on Tuesday of this week. In the course of the debate Senator Smoot urged that members refrain from placing unnecessary documents in the Congressional Record, and Senator Penrose said that under the prevailing practice the Record looks "like a copybook from a telegraph office."

HENRY HOLT & Co. recently stumbled upon what is said to be the only copy in New York City of Trotzky's outline of his revolutionary system originally published in 1906 in the "underground press" of Russia. The work is being translated with an introductory appreciation by M. J. Olgin, himself a Russian and the author of the notable work, "The Soul of the Russian Revolution," and will be published on February 26 under the title "Our Revolution."

PLANS FOR AN aeroplane trip from London to New York in a day are being made, according to an interview published in a recent issue of the London Daily Sketch. The plane, which is now being built at a Middlesex factory, will be piloted by Herbert Sykes, the famous airman, and the navigator will be Edgar Middleton, the author of "Airfare of Today and of the Future" just published in this country by Scribner's.

LEON TROTZKY'S "The Russian Revolution of 1917," now in preparation by Boni & Liveright, was mistakenly announced in the advertising pages of the Publishers' Weekly of February 16 as "The Russian Revolution." The trade should distinguish carefully among the Trotzky books being put forth at the present time: "The Bolsheviki and World Peace" was a Boni book; "Our Revolution," out this next week, a Holt book; and "The Russian Revolution of 1917," another Boni book.

Privates, sergeants, lieutenants have written of their parts in the great conflict and now we have the story of a gunner. Albert N. Depew, who has been chief petty officer, U. S. Navy, private in the Foreign Legion and captain of a gun turret in the French Navy, in "Gunner Depew," published by the Reilly & Britton Co. early in March, tells of the remarkably varied experiences which were crowded into his two and a half years in the war. This young sailor boy won the croix de guerre at the Dardanelles, was captured by the Raider Moewe, fought the Turks at Gallipoli and was starved and tortured in German prison camps.

GROSSET & DUNLAP are keeping pace with the present shift in popular demand from fiction to war books by presenting a special list of ten reprint war books in addition to their six war reprints which found favor in 1917. Among the new reprints are "The First Hundred Thousand," "When the Prussians Came to Poland," "Fighting in Flanders," "Germany, the Next Republic?" and John Buchan's "The Battle of the Somme."

BUSINESS NOTES

CHATTANOOGA, TENN.—Miller Bros. Co. Department Store recently suffered a loss by fire.

London, Eng.—Whittaker & Co., the English publishers of scientific books, have incorporated with Sir Isaac Pitman & Sons, Ltd., as from January, 1918.

NEW YORK CITY.—The H. W. Wilson Co. has increased its capital from \$150,000 to \$300,000.

RIDGEFIELD PARK, N. J.—Review Publishing Co. is a new business incorporation at \$10,000.

AUCTION SALES

Mar. I, AT II A. M. (One session.) Catalog: Americana. (No. 71; 273 lots.)—Heartman's.

MAR. 8, AT 2:30 P. M. (One session.) Catalog: Association books and autograph. (No. 1341; 299 lots.)—Anderson.

A SEVENTH CONSIGNMENT of selections and duplicates from the library of Henry E. Huntington, including more than 200 items from the Bridgewater library, was put on sale at the Anderson Galleries beginning February 5 and ending February 8:

at the Anderson Galleries beginning February 5 and ending February 8:

The record price, \$2200, was paid by George D. Smith for the rare first ed. of John Milton's "Comus," London, 1637. Other items were "The Shoemaker's Holiday, or, The Gentle Craft. With the humorous life of Simon Eyre, Shoemaker and Lord Mayor of London" by Thomas Dekker, London, 1600, first ed., the Heber-Devonshire copy; George D. Smith, \$1150; Robert Allot's "England's Parnassus," London, 1600, fifirst poetical anthology of Engglish literature, with seventy-nine extracts from Shakespeare alone; James F. Drake, \$200; "The Essaies of Sir Francis Bacon, Knight," London, 1612, fourth ed., rare, Robert Hoe copy; George D. Smith, \$225; "Poems" by Francis Fletcher, London, 1640, rare first ed., Henry Huth copy; George D. Smith, \$240; "The Scornful Ladie" by Beaumont and Fletcher, London, 1647, in binding by De Coverly, rare first complete ed., the Frederic R. Halsey, copy; bought on order, \$450; "A Strappads for the Dinell" by Richard Brathwaite, London, 1615, rare first ed., the Bridgewater library copy; Rosenbach Co., \$390; "The Anatomy of Melancholy" by Richard Burton, Oxford, 1621, in binding by Zaehnsdorf, rare first ed., Gabriel Wells, \$220; "The Recuile of the Histories of Troie" trans. by Caxton, London, 1553, Robert Hoe copy; Rosenbach Co., \$300; "The Blinde Beggar of Alexandria" by George Chapman, London, 1598, in binding by Riviere, first ed., the Henry Huth copy; George D. Smith, \$550; "Thomas Churchyard's Challenge," London, 1594, rare first ed., the Heber-Devonshire copy; Rosenbach Co., \$395; "Humor Art of Breath" by John Day, London, 1608, rare first ed., the Bridgewater Library copy; George D. Smith, \$550; "The Warres of Cyrus King of Persia Against Antiochus, King of Assyria," London, 1594, rare first ed., the Heber-Devonshire copy; George D. Smith, \$550; "The Warres of Cyrus King of Persia Against Antiochus, King of Assyria," London, 1608, rare first ed., the Bridgewater Library copy; George D. Smith, \$420; "The Blind Beggar of

1607, first ed., the Bridgewater copy; Rosenbach Co., \$385; "The Battaile of Agincourt" by Michael Drayton, London, 1627, first ed., the Halsey copy; George D. Smith, \$200; "Every Woman in Her Humor," London, 1609, first ed., the Bridgewater copy; George D. Smith, \$500; "The Vicar of Wakefield" by Oliver Goldsmith, rare first ed., Salisbury, 1766; George D. Smith, \$500; "She Stoops to Conquer," London, 1773, by Oliver Goldsmith, first issue of the first ed., the Halsey copy; George D. Smith, \$210; "Ode Performed at the Senate House at Cambridge," 1769, by Thomas Gray, first ed.; George D. Smith, \$225; "The Historie of Orlando Furioso, One of the Twelve Peers of France" by Robert Greene, London, 1599, the Bridgewater copy; James F. Drake, \$435; "The Historie of Grande Amonis" by Stephen Hawes, London, 1554, reprint of Wynke de Werde's ed. of 1517, Bridgewater copy; James F. Drake, \$635; "The Battell of Alcazar, Fought in Barberie" by George Peele, London, 1594, rare original ed., the Bridgewater copy; George D. Smith, \$1200; "Utopia" by Sir Thomas More, trans. from Latin into English, by Ralph Robinson, London, 1551, rare first ed., the water copy; George D. Smith, \$1200; "Utopia" by Sir Thomas More, trans. from Latin into English, by Ralph Robinson, London, 1551, rare first ed., the Water Copy; George D. Smith, \$200; "Thomas Mandy And Henry Chettle, London, 1601, first ed.; George D. Smith, \$210; "The Downfall of Robert, Earle of Huntington" by Munday and Chettle, London, 1601, first ed., the Locker-Church copy; James F. Drake, \$470; "John Newman's Nightcrowe," London, 1590, rare first ed., the Locker-Church copy; James F. Drake, \$470; "John Newman's Nightcrowe," London, 1590, rare first ed., the Locker-Church copy; James F. Drake, \$470; "John Newman's Nightcrowe," London, 1590, rare first ed., the Bridgewater copy; George D. Smith, \$400; "The Famous Chronicle of King Edward the First" by George Peele, London, 1595, first ed., the Bridgewater copy; George D. Smith, \$400; "The Famous Chronicle of King Edward the days' sales was \$88,028.60.

Weekly Record of New Publications

The entry is transcribed from title page when the book is sent by publisher for record. Books received,

The entry is transcribed from title page when the book is sent by publisher for record. Books received, unless of minor importance, are given descriptive annotation. Prices are added except when not supplied by publisher or obtainable only on specific request. Where not specified the binding is cloth.

Imprint date is stated for best available date, preferably copyright date, in brackets] only when it differs from year of entry. Copyright date is stated only when it differs from imprint date: otherwise simply "c."

No ascertainable date is designated thus: [n.d.]

A colon after initial designates the most usual given name, as: A: Augustus; B: Benjamin; C: Charles; D: David; E: Edward; F: Frederick; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.

Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tt. (32mo: 12½ cm.); F. (48mo: 10 cm.); sq., obl., nar., designate square, oblong, narrow. For books not received sizes are given in numerals, 4°, 8°, etc.

Abbott, Rev. Edn. Abbott. The fourfold gospel. Section 5, The founding of the new kingdom; or, life reached through death. [N. Y., Putnam.] '17 32+798 p. tabs. O (Diatessarica) \$5 n.

Concerning the founding, not the establishment of e "New Kingdom."

Abbott, H: Pryor Almon, D.D. The man outside the church; and other sermons. Milwaukee, Wis., Young Churchman. '17 c. 225 p. D \$1.50

The supreme sacrifice; the seven words from the cross. Milwaukee, Wis., Young Churchman. [c. '17] 10+58 p. D 75 c. Attempt to get at the simple meaning of the words from the Cross.

Alexander, Philip F:, ed. The discovery of America, 1492-1584. [N. Y., Putnam.] '17 14+212 p. il. maps O (Cambridge travel books) 90 c. n.

Editor is of Hertford College, Oxford.

Anderson, Mrs. Mary Eleanor Roberts. ms Poems and biography of Mary Eleanor And-Roberts. orierson; by her husband, Galusha Anderson. Bost, Colonial Press, 212 Summer St. [c. ed 177 : 12 + 253 p. il. por. 12° \$1

Andress, Ja. Mace. The teaching of hygiene notifie ignades. Bost., Houghton Mifflin. [c. vor8] wife pla(9 p. bibl.) chart D (Riverside educational monographs) 75 c. n.

Armstrong S. F. British grasses; and their employment in agriculture; with 175 illus-entrations of N. S. Putnam.] '17 199 p. il. brantlint 31 of School of Agriculture, Cambridge University day, velocities as

Aydolotte Fk. 112 of the Oxford stamp.

adoxford Llaivai 147.219 p. 12° \$1.25 n.

Baggs, Mae Lacy, Colorado, the queen jewel wood the Rockies ; a description of its climate soland of its mountains, rivers, forests and stalleys an account of its explorers; a re-westewn of its indians past and present; a business of its industries with some reference what it boffers of adelight to the autoremobilisty overa weller prepartsmanband, healthsuscekelas together with a brief resume of its sliort account of its problems and how met, development; with a lead fold map and and the carry of t copy: George D. Smith, \$390; "The Dxdhist Of Conenals, broomdsin below og yvs Gorge, broisesed
fixt M. Wildergold black beign, the Viceorallic
Kemble copy of the Smith \$220. George W.
Cole's Catalot of Cole of the Smith \$220. George W.
Water M. Hill, \$480. The grand total for the four "The bxdsin 05.88n-Walter M. Hill, \$480. Th days' sales was \$88,028.60.

Life story of Ford, a hypothetical character, the exponent of radical educational theories. Beresford writes first part "A Personal Impression" recording his meeting with Ford and their subsequent relations. Richmond writes "A biographical study" in which he tells of Ford's educational theories and his work as teacher. Beresford concludes with "A Few Notes on Ford's Philosophy." as teacher. Beresford on Ford's Philosophy

Berlioz, Hector. Mozart, Weber and Wagner; with various essays on musical subjects; tr. from the French by Edn. Evans. N. Y., Scribner. [n. d.] 14+216 p. il. pors. facsm. D (Mid realms of song) \$1.75

Bertrand, Georges, and Solbert, Oscar N. Tactics and duties for trench fighting. N. Y., Putnam. c. 12+230 p. diagrs. S \$1.50 Presents principles governing trench warfare and gives examples of methods used.

Bible. Old Testament. Haggai and Zachariah [and Malachi]; with notes and introd. by W. Emery Barnes. [N. Y., Putnam.] various paging front. S (Cambridge Bible for schools and colleges) 70 c. n.

The Old Testament in Greek; according to the text of Codex Vaticanus, supplemented from other uncial manuscripts; with a critical apparatus containing the variants of the chief ancient authorities for the text of the septuagint; ed. by Alan England Brooke and Norman McLean. v. 1, The octateuch, pt. 4. Joshua, Judges and Ruth. [N. Y., Putnam.] '17 21+675-896+27 p. Q bds. \$4.50 n.

Bible. Selections. English. Thinking right is living right; a book of enlightening passages from the Bible for every-day needs; by Fk. Schell Ballentine. Phil., H. Altemus Co., 1326 Vine St. [c. '17] 64 p. il. por. 16°

Bierwirth, Heinrich Conrad, and Herrick, A. H. Ahrenlese; a German reader with practical exercises. N. Y., Heath. [c. '18] 7+ 284 p. il. D (Heath's modern language ser.) German reader for high school and college use.

Bigot, Georges, and Bouvet, Alexander Francis. French-English soldier's mentor; for the Canadian and American troops in France and in training camps; (with the phonetic pronunciations, in English, of the French words). N. Y., Writers Press Assn., 304 Madison Ave. ['17] 112 p. il. por. 16° 75

Bosher, Mrs. Kate Lee Langley [Kate cairns, pseud.]. Kitty Canary; a novel. N. Y., Harper. [c. '18] 189 p. col. front. D Si n.

n, \$360; London,

Kitty Canary invaded a Virginia small town mak-Kitty Canary invaded a Virginia small town making conquests on all sides more on account of her own charm than her father's money. She had decided she was in love with Whythe Eppes, but she couldn't help thinking of Billy Sloane, who was traveling in Europe. Kitty's visit brought happiness to any number of people and at the end of it she was quite sure which suitor would insure her own.

Brewer, Luther Albertus. Beside our fireplace. Cedar Rapids, Ia., Torch Press. '17 c. 63 p. 8° (Priv. pr.) (175 copies)

Brooke, Rev. Stopford A: Life and letters; by Lawrence Pearsall Jacks. 2 v. N. Y., Scribner. ['17] 9+6+718 p. il. pors. O \$4.75 n. bxd.

Biography covering period from 1832 to 1916 in which author reveals himself thru his letters.

Twinkletoes; a tale of Limehouse. N. Y., McBride. c. 259 p. D \$1.35 n. Story of Monica, called Twinkletoes because of her nimble dancing, a child raised in the crime of the Limehouse regions of London. For her sake her father commits crime but ignorant of this Twinkletoes grows up sunny and beloved by all, until, with knowledge of the truth, her ideals and life are shattered.

Burleson, Rev. Hugh Latimer. The conquest of the continent. 5th ed. Milwaukee, Wis., Young Churchman. '17 c. '11 192 p. il. pls. pors. fold. col. map D pap. 75 c.

Business digest July-September, 1917; the current business cyclopedia. N. Y., Cumulative Digest Corporation [241 W. 37th St.]. '17 c. 763 p. charts tabs. forms O \$3 n.

Byrne, H: E: Byrne combination shorthand. 4th ed. Chic., Byrne Pub. [c. '17] 100 p. 16° \$1.95

Chambers, C. Gore. Bedfordshire. [N. Y., Putnam.] '17 10+195 p. il. figs. col. maps D (Cambridge county geographies) 45 c. n.

Chapman, E: Mortimer. Companions of the way; a handbook of religion for beginners. Bost., Houghton Mifflin. c. 8+192 p. D

Constructive book upon Christianity for the young Christian, considering questions of faith, conduct and

Churchill, W: Club types of nuclear Polynesia. Wash., D. C., Carnegie Inst. 5+173 p. il. pls. (1 col.) 8° (Publication 255) \$2.50

Conn, Herb. W: Agricultural bacteriology; a study of the relation of germ life to the farm; with laboratory experiments for students, microorganisms of soil, fertilizers, sewage, water, dairy products, miscellaneous farm products and of diseases of animals and plants. 3d ed., rev. by Harold Joel Conn; with 63 illustrations. Phil., Blakiston. [c. '18] 10+357 p. il. 8° \$2

Cosper, Bp. Wilbert Le Roy. Nature's way. San Francisco, C. P. I. Pub. [543-7 Pacific Bldg., Fourth and Market Sts.]. [c. '17] 15-126 p. por. D \$1.50 Partial contents: God; The perfect man; Scientific

views of the constitution of matter; The sixth sense; Demonstrations.

Cuniberti, Julia Lovejoy. Practical Italian recipes for American kitchens. [Janesville, Wis., Gazette Pr.] c. '17 32 p. 8° 50 c.

Davis, Allan. The quest for happiness; an American morality play in three acts and

eight scenes. N. Y., S. French. c. '17 79 p. 12° 50 C.

Dean, Arth. D. Our schools in war timeand after. Bost., Ginn. [c. '18] 7+335 p. il. pls. D \$1.25 Discussion of relation of schools to various com-

munity problems of war time.

Delbridge, C: Lomax. Delbridge hundredweight calculator; 30c. to \$3.00 per 100 pounds. St. Louis, Mo., Delbridge Co. c '18 56 p. 4° \$1.50

Delbridge small size 5 point calculator;

15 cents to 25 cents. St. Louis, M., Delbridge Co. [c. '17] 333 p. 16° \$4

Delbridge small size 5 point calculator,
15 cents to 30 cents. St. Louis, Mo., Delbridge Co. [c. '17] 493 p. 16° \$6

Dio Coccelanus Cassius. Dio's Roman history; with an English tr. by Earnest Cary; on the basis of the version by Herb. Baldwin Foster. In 9 v. v. 6. N. Y., Putnam. '17 491 p. S (Loeb classical lib.) \$1.50 n.

Drever, Ja. Instinct in man; a contribution to the psychology of education. [N. Y., Putnam. '17 10+281 p. $(4\frac{1}{2}$ p. bibl.) O

Essay on instinct in man approved as thesis for Doctor in Philosophy, University of Edinburgh.

Duncan, Frances. Home vegetables and small fruits; their culture and preservation. N. Y., Scribner. c. 14+193 p. il. pls. figs. tab. D \$1.40 n.

Garden manual for the small patch of ground.

Eckfeldt, J: W. Cobb's Creek in the days of the old powder mill. [Phil., The author, 6312 Vine St.] '17 c. 104 p. il. pls. O bds. \$1.50 n.

Historical sketch of Cobb's Creek, Pa., with descriptions of scenery, people, homes, etc.

Ellis, Havelock i.e. H: Havelock. Man and woman; a study of human secondary sexual characters. 5th ed., rev. and enf. N. Y., Scribner. 17 23+563 p. tabs. charts D (Contemporary science ser.) \$1.75 n.

Fagan, Ja. Bernard. Hawthorne in the U.S.A.; a play in four acts. N. Y., S. French. c. '17 95 p. 12° 50 c.

Faulkner, Anne Shaw. What we hear in music; a laboratory course of study in music history and appreciation for high and normal schools, colleges, universities, conservatories, music clubs and home study. [New rev. ed.] Camden, N. J., Educ. Dept. Victor Talking Machine Co. [c. '17] 441 p. (4 p. bibl.) il. pors. 8° bds. \$1

Fenellosa, Mary McNeill [Mrs. Ernest F. Fenellosa, Sidney McCall, pseud.]. Sunshine beggars; with il. by W: Van Dresser. Bost., Little, Brown. c. 302 p. pls. D \$1.50 n. The Italian family of Bertollotis were dubbed beggars by the townspeople, but to the little forlorn Phil Merrill they were full of fascination. To "Ma" Giddings, a homely optimist, they afforded an outlet for her boundless generosity. The narrow little community was indebted to them, too, for some lessons in appreciation of the beautiful.

Field artilleryman's guide; 3 inch gun, 4.7 and 6 inch howitzer; prepared by the officers of the 108th (2d Pa.) field artillery. Phil., Blakiston. [c. '17] col. pls. tabs. 12° \$1.75 n. 8+346 p.

Financial mobilization for war; papers presented at a joint conference of the Western Economic Society and the City Club of Chicago, June 21 and 22, 1917. Chic., Univ. of Chic. [n. d.] 157 p. il. figs. O pap. 50

Finegan, T: E. Elementary education; report for the school year ending July 31, 1916. v. 2 of the 13th annual report of the State Department of Education. Albany, N. Y., Univ. of the State of N. Y. '17 942 p. il. pls. tabs. (part fold.) O

Fitch, C: Elliott. Memorial encyclopedia of the state of New York; a life record of men and women of the past whose sterling character and energy and industry have made them pre-eminent in their own and many other states. 3 v. N. Y., American Historical Soc., 265 Broadway. '17 il. pls. (1 col.) pors. 4° hf. leath. ea. \$9 n.

Frothingham, Eugenia Brooks. The finding of Norah. Bost., Houghton Mifflin. c. 93

p. D 75 c. n.

Romance of two Boston young people illuminating the mental attitude of America during the three months preceding America's entrance into the war. Norah and Henry were engaged and very happy until they disagreed on the question of America's joining the Allies. Henry interpreted Norah's aversion to war as pro-Germanism and at length they decided they could never be happy together.

Fryer, Percival J., and Weston, Fk. E. Technical handbook of oils, fats and waxes; with 33 il. and 36 plates. v. 1, Chemical and general. [N. Y., Putnam.] '17 279 p. tabs. O (Cambridge technical ser.) \$3 n.

Fulmer, Grace. The use of the kindergarten gifts. Bost., Houghton Mifflin. [c. '18] 12+232 p. il. D \$1.30 n.

Presents illustrations of universal principles which may be applied in many ways. Author was assistant professor of kindergarten education in Teachers College. College Colleges Injugges 14.

lege, Columbia University.

Gibson, Ja. Locke's history of knowledge and its historical relations. [N. Y., Putnam.] '17 14+338 p. O \$3.25 n.
Exposition of Locke's doctrine with a study of the influences which affected his work.

Gibson, Wilfred Wilson. Hill-tracks. [Limited ed.] N. Y., Macmillan. c. 65 p. il. por. O bds. \$1.75 n.

Gray, J: Chipman. John Chipman Gray. Bost. [D. B. Updike, 232 Summer St.] '17 142 p. il. pl. por. 8° (Priv. pr.)

Greek (The) anthology; with an English tr. by W. R. Paton. In 5 v. v. 3. N. Y., Putnam. '17 455 p. S (Loeb classical lib.)

Gruber, L. Franklin. Creation ex nihilo; the physical universe a finite and temporal entity; with a foreword by G. F: Wright. [Bost., Badger.] c. 316 p. D (Lib. of religious thought) \$1.50 n.

Proves the universe to be dependent, finite, temporal and therefore the purposive creature of a transcendent

Hallowell, Ja. Mott. The spirit of Lafayette. Garden City, N. Y., Doubleday, Page. c. 101 р. S 75 с. п.

Story of Lafayette interpreting the fight for democracv.

Harpman, C: And. Home bookkeeping for the thrifty. Balt., H. M. Rowe Co., Harlem Sq. [c. '17] 10+98 p. forms 12° 60 c.

Hawley, Edith J. Roswell. Literary geography; a bibliography. Bost., Boston Bk. Co. '17 28 p. O (Bulletin of bibliography pamphlets 25) pap. 35 c.

Herring, J. L. Saturday night sketches; stories of old wiregrass Georgia; il. by Tom J. Nicholls. [Bost., Badger.] c. 303 p. pls. O

Stories of the frolics and various diversions of Saturday night in the old time South.

Higgins, Frances Caldwell. The life of Naomi Norsworthy. Bost., Houghton Mifflin. c. 237 p. por. D \$1.50 n.
Biography and appreciation of Naomi Norsworthy, professor of psychology at Teachers College, New

Hiscox, Gardner Dexter. Gas, gasoline and oil-engines; a complete, practical work. Rev., enl., and brought up to date by Victor W. Pagé. 22d ed. N. Y., Henley. '17 640 p. il. fold. pls. diagrs. 8° \$2.50

Hoenshel, Elmer Ulysses, D.D. The land of frost and fire. Staunton, Va., McClure Co. [c. '17] 109 p. il. pls. S 75 c.; pap. 50 c. Author recounts his experiences while visiting in Iceland, giving descriptions of the land and its people.

Holliday, Rob. Cortes. Booth Tarkington. Garden City, N. Y., Doubleday, Page. c. 10+218 p. por. D \$1.25 n. Critical study of Booth Tarkington.

Howard, F. E., and Crossley, F. H. English church woodwork; a study in craftsmanship during the mediaeval period A. D. 1250-

1550. N. Y., Scribner. [n. d.] 33+370 p. il. pls. Q \$13.50 n.

Analytical study of English Gothic woodwork. Attempts to explain the motives of the mediaeval woodworker and emphasizes the importance of various local styles and provincialities. Index.

Humpstone, H: Judson. Some aspects of the memory span test; a study in associability. Phil., Psychological Clinic Press. '17 30 p. 8° (Experimental studies in psychology and pedagogy, 7) pap. 50 c. n.

Into the deep; being the story of the first five years of the Confraternity of the Divine Love; by the author of "The vocation of the soul"; with 10 illustrations. N. Y., Longmans. '17 11+107 p. pls. pors. D \$1.25 n.

History of a religious movement: the Confraternity of Divine Love.

Johnston, Rob. Matteson, ed. Clausewitz to date; with selected quotations from military writers and new material. Cambridge, Mass., Military Historian and Economist. '17 147 p. 48° limp leath. \$1

King, E. A., and Meyer, F. B. Clean and strong; a book for young men. Bost., United Soc. of Christian Endeavor. [c. '09-'17] 198 p. S 50 c.

Talks on sex purity for young men. Koebel, W: H: Central America; Guatemala, Nicaragua, Costa Rica, Honduras, Panama and Salvador; with 25 il. and a

[fold. col.] map. N. Y., Scribner. [n.d.] 382 p. pls. tabs. O (South American ser.) \$3.50 n.

History of Central America during the nineteenth

Lacey, Rev. T: Alex. Unity and schism; the Bishop Paddock Lectures for 1917. Milwaukee, Wis., Young Churchman. ['17] 20+

221 p. D \$2 Constructive rather than controversial lectures on the fundamental idea of Christian unity.

Lloyd, J: W: Iris-heart; some strange songs about what no man may say; a guesswork for artists in love. Stelton, N. J., J. Ishill. '17 51 p. 8° pap. 50 c.

Long, Ja. Modern sheep-farming; a concise manual for the breeder and rearer of sheep for mutton and wool. [N. Y., Scribner.] '17 102 p. il. pls. D (Bazaar farm ser.) bds. 50 c. n.

Luther, Mark Lee. The hope chest; with front. by Ja. Montgomery Flagg.

Little, Brown. c. 334 p. D \$1.50 n.

After a courtship of two weeks, Tom Ballantine secretly married Sheila Moore, a clerk in one of his millionaire father's chain of stores. When the marriage was disclosed Tom's father packed him off to finish his course at Harvard, and Sheila was sent to a fashionable finishing school. Many complications followed ending in forgiveness on the part of Tom's parents and the happiness of the young people.

McKenna, Stephen. Ninety-six hours' leave. N. Y., Doran. [c. '17] 305 p. D \$1.35 n. Four young officers including Markham arrive in London on ninety-six hours' leave. Markham manages to scrape acquaintance with a beautiful Irish girl, Patricia Kavanagh, and starts a flirtation. When he was refused admittance to the hotel dining room because of his civilian clothes he iestingly passes him. cause of his civilian clothes, he jestingly passes himself off as an Italian prince. It comes about that Markham and his friends are the means of discovering a plot against the prince. In the end Markham wins the gratitude of the real prince and some encouragement from the girl.

McLemore, Ja. Sugars. The tradition of the Latin accent. [Charlottesville, Va.] Univ. of Va. '17 96 p. 4° pap. 75 c.

McMurtrie, Douglas C., comp. A bibliography of the war cripple. N. Y., Red Cross Inst. for Crippled and Disabled Men, 311 Fourth Ave. 41 p. Q (Publications ser. 1, no. 1) pap. gratis

McNeile, Alan Hugh, D.D. A daily offering; simple home prayers for a week. N. Y., Longmans. '17 no paging T 20 c. n.

Martineau, Alice [Mrs. Philip Martineau]. The herbaceous garden; with an introd. by W. Robinson. [New ed.] [N. Y., Scribner.] '17 20+298 p. il. pls. (part col.) plans (1 fold.) O \$3.50

Agricultural College, Am-Massachusetts. herst. Charles Anthony Goessmann; published jointly by the corporation and the associate alumni of the college. [Amherst, Mass., The college.] '17 c. 187 p. il. pls. pors. facsm. 8° \$1.50 n.

Mateer, Florence. Child behavior; a critical and experimental study of young children by the method of conditional reflexes. Bost., Badger. [c. '18] 239 p. (171/2 p. bibl.) figs. D \$2 n.

Shows possibilities of study of child behavior by method of conditioned reflexes. Author is psycholo-

ist, Massachusetts School for the Feeble-Minded, gist, Ma Waverly.

Megrue, Roi Cooper, and Hackett, Wa. It pays to advertise; a farcical fact in three acts. N. Y., S. French. c. '17 118 p. il. plans 12° 50 c.

Meirovitz, Jos. M. The path of error; and other stories. Bost., Four Seas. c. 128 p. D \$1 n.

Short stories of the contemporary social struggle. Author is a Russian political refugee, and Socialist

Methodist Episcopal Church South. Southern Methodist handbook: 1918; T: N. Ivey, editor. Nashville, Tenn., Meth. E. Ch. So. Pub. Ho. 223 p. il. pors. tabs. D pap. 25 C.

Meynell, Alice Christina Thompson [Mrs. Wilfrid Meynell]. Hearts of controversy. N. Y., Scribner. [n. d.] 115 p. D \$1.75 n.
Essays on Tennyson, Dickens, Swinburne, the
Brontés and other literary topics.

Millais, J: Guille. Rhododendrons; in which is set forth an account of all species of the genus rhododendron (including azaleas) and the various hybrids; with 17 col. pls. by Beatrice Parsons, Winifred Walker, E. F. Brennand, and Archibald Thorburn; 14 col. pls. and numerous il. from photographs. N. Y., Longmans. [n. d.] 12+268 p. f° \$60 n. (550 copies)

Millar, Rob. M. F. M. C., French military conversation; speaking and pronouncing manual, containing practical conversational lessons, military, scientific and technical terms, for the use of United States and British army forces; tr. by André Tridon. N. Y., International College of Languages, Military Pub., agts. [2 W. 45th St.] [c. '17] 157 p. il. fold. map S leath. \$2 Gives phonetic pronunciation of words.

Mills, F: C. Contemporary theories of unemployment and of unemployment relief. N. Y., Longmans. '17 c. 178 p. O (Studies in history, economics and public law, v. 79, no. 1) pap. \$1.50 special n.

Montgomery, Ja. A., ed. Religions of the past and present; a series of lectures delivered by members of the faculty of the University of Pennsylvania. Phil., Lippincott. c. 425

p. O \$2.50 n.
Presents ideals, history and significance in modern life of the great religions.

Morris, T. N. Microscopic analysis of cattle-foods. [N. Y., Putnam.] '17 8+74 p. figs. D bds. 60 c. n.

Mullins, Isla May Hawley [Mrs. E. Y. Mullins]. Mt. Blossom girls; or, new paths from the Blossom shop; il. by J: Goss. Bost., Page Co. c. 338 p. pls. (part col.) D \$1.35 n.

Fourth and last volume about the Mt. Blossom girls, in which May Carter and Gene Grey find happiness in their mountain work-and elsewhere.

New York [City]. Public Library. Patriotism; a reading list. [N. Y.] The library. '17 67 p. 16° pap gratis

Nutting, Wallace. American Windsors; comprising illustrations and descriptions of Windsor furniture of all periods, including

- side chairs, arm chairs, comb-backs, writing-arm Windsors, babies' high backs, babies' low chairs, child's chairs, also settees, love seats, stools and tables. Saugus, Mass., The author. [c. '17] 192 p. il. 12° \$1.50 n.
- O'Sullivan, Fk. Dalton. Enemies of the underworld; embracing sixty-eight stories by America's foremost detectives. Chic., O'Sullivan Pub. [c. '17] 6+678 p. il. pors. 8° \$5
- Pancoast, H: Spackman. An introduction to English literature. 4th ed., enl. N. Y., Holt. [c. '17] 8+725 p. maps (part double) 12° \$1.35
- Pease, Rev. C: Stanley, ed. History of Conway (Massachusetts) 1767-1917; by the people of Conway. [Conway, Mass., Field Memorial Lib.] '17 345 p. il. pls. por. O \$2.50 n.
 Pages 241-345 are given up to family genealogies.
- Piety, Chauncey Roscoe. A lot o' lovin' (poems). [Scottsburg, Ind., The author.] [c. '17] 80 p. D \$1
- Plautus, Titus Maccius. Plautus; with an English tr. by Paul Nixon. In 5 v. v. 2. Casina; The casket comedy; Curculio; Epidicus; The two menaechmuses. N.Y., Putnam. '17 11+489 p. S (Loeb classical lib.) \$1.50 n.
- Plutarch. Plutarch's lives; with an English tr. by Bernadotte Perrin. In 11 v. v. 5. Agesilaus and Pompey, Pelopidas and Marcellus. N. Y., Putnam. '17 9+543 p. S (Loeb classical lib.) \$1.50 n.
- Rankin, Jean Sherwood. Mechanics of written English; a drill in the use of caps and points thru the rimes of Mother Goose; il. by Wanda Gäg. Minneapolis, Augsburg Pub. Ho. [425 S. Fourth St.] [c. '17] 9+167 p. pls. D 60 c.
- Richards, Mrs. Laura Eliz. Howe. To arms! Songs of the great war. Bost., Page Co. [c. '17] 37 p. S bds. 75 c. n.
- Ritchie, Arth., D.D. Spiritual studies in St. Mark's gospel. v. 1-3. Milwaukee, Young Churchman. '17 c. S ea. 75 c. Completes series of studies on all four gospels.
- Rittenhouse, Jessie Belle. The door of dreams. Bost., Houghton Mifflin. c. 10+62 p. S \$1 n.

 Many of poems have appeared in various periodicals.
- Roberts, Edm. Willson. The gas-engine handbook; a manual of useful information for the designer and the engineer. 9th ed. Cin., O., Gas Engine Pub., 415 Pioneer St. [c. '03-'17] 8+315 p. il. diagrs. 12° \$2 n.
- Rosenow, Curt. The analysis of mental functions. Princeton, N. J., Psychological Review Co. ['17] 43 p. diagrs. 8° (Psychological monographs, v. 24, no. 5) pap. 50 c. n.
- Roth, R: King Otto's crown; tr. from the German by Mary E. Ireland. St. Louis, Mo., Concordia Pub. Ho., Jefferson Ave. cor. Miami St. '17 139 p. front. 12° 45 c.

- Rowe, Harry Marc. Junior arithmetic-book-keeping; for junior high schools, advanced grades, and such other schools as desire to give an intensely practical training course in the arithmetic of bookkeeping and in the bookkeeping of everyday business affairs that is graded to suit elementary students. Balt., H. M. Rowe Co., Harlem Sq. [c. '17] 8+131 p. forms 8° 80 c.
- Ruml, Beardsley. The reliability of mental tests in the division of an academic group. Princeton, N. J., Psychological Review Co. ['17] 63 p. diagrs. 8° (Psychological monographs, v. 24, no. 4) pap. 75 c. n.
- Rutgers College, New Brunswick, N. J. The celebration of the one hundred and fiftieth anniversary of its founding as Queen's college, 1766-1916. [New Brunswick, N. J., The college.] '17 7+386 p. il. pls. facsms.
- Account of the celebration of the 150th anniversary of Rutgers College together with college and alumni register.
- Schafer, Jos. A history of the Pacific Northwest. Rev. and rewritten. N. Y., Macmillan. [c. '05-'18] 323 p. il. pls. maps (part col.) O \$2.25 n.
- Scott, W: Rob. Economic problems of peace after war; the W. Stanley Jevons lectures at University College, London, in 1917. [N. Y., Putnam.] '17 12+122 p. O bds. \$1.40 n.
- Considers such questions as overseas trade, saving and the standard of life, future arrangement of industry. Author is Adam Smith professor of political economy, University of Glasgow.
- Smith, Charlotte Curtis. The old cobblestone house; a ghost story. Rochester, N. Y., The Craftsman Press [61 Elizabeth St.] c. '17 127 p. D. St.
- St.]. c. '17 127 p. D \$1
 Story of a family who live in a haunted house and instead of being afraid of the ghosts make friends with them.
- Streeter, J: Williams. The fat of the land; the story of an American farm. N. Y., Macmillan. [c. '04] 11+406 p. plan D \$1.50 n.
- Republished after being for a period of years out of print.
- Swainhardt, Blanche. Health book. Cleveland, O., People's Efficiency Pub. 312 p. il. pl. por. 8° (Rural efficiency guide, 1) \$2
- Swift, Wa. Babcock, M.D. Speech defects in school children and how to treat them. Bost., Houghton Mifflin. [c. '18] 8+128 p. D (Riverside educational monographs) 75
- Author is clinical assistant in laryngology, Harvard University Graduate School of Medicine.
- Thomson, E: Herrman. Farm diary; a business record and account book; with an introd. by W. J. Spillman. Yonkers, N. Y., World Book Co. c. 6+410 p. forms O \$1.50
- Book containing blank forms and information for keeping accurate farm accounts.
- Tillyard, R. J. The biology of dragonflies (odonata or paraneuroptera). [N. Y., Putnam.] '17 396 p. (111/4 p. bibl.) il. pls. (part

col.) figs. fold. map O (Cambridge zoological ser.) \$4.50 n.

Todd, Arth. Ja. Theories of social progress; a critical study of the attempts to formulate the conditions of human advance. N. Y., Macmillan. c. 12+579 p. O \$2.25 n. Analysis and evaluation of most important contributions of American and foreign writers to literature of social progress.

Tucker, W. Leon. "His Son"; or, studies in the epistle to the Hebrews. N. Y., Book-Stall, 113 Fulton St. [c. '17] 110 p. 12°

60 с.; рар. 35 с.

Turner, G: Kibbe. The biography of a million dollars; with il. by F. R. Gruger. Bost., Little, Brown. c. 356 p. pls. D \$1.50 n. William Morgan, a machinist with no capital except his brains, Pascal Thomas, the inventor of a new carburetor for a motor cycle, and Billings, a local banker, intent on increasing his own fortune, form a partnership. The business increases, Morgan becoming more and more engrossed in it to the distress of his wife. Thomas is crowded out at length. The story follows the determination of the other two to make a million and the consequences.

U. S. Geological Survey. Topographical map of the United States. In sheets 16 x 20. Wash., D. C., Off. of Survey. pap. ea. 10 c. Contents: California: Princeton sheet (Glenn and Colusa Cos.) (½m.=1"). Winton sheet (Merced Co.)

IDAHO-MONTANA: Avery sheet (Shoshone and Min-

eral Cos.) (2m.=1").

ILLINOIS-KENTUCKY: Brownfield sheet (Pope, Massac and Johnson Cos.) (1m.=1").

UTAH: Fairfield sheet (Utah, Salt Lake and Tooele

Cos.) (1m.=1").

Washington: Pasco sheet (Benton and Franklin
Cos.) (2m.=1").

Prosser sheet (Benton and Yakima
Cos.) (2m.=1").

West Virginia-Kentucky-Virginia: Matawan sheet (Mingo, Pike and Logan Cos.) (im.=i").

Topographical map of the United States. In sheets 20 x 21. Wash., D. C., Off. of Sur-Vey. pap. IO C. Contents: Onio: Hamiton sheet (Butler and Hamilton Cos.) (1m.=1").

Von Horath, Guido, and Von Horvath, Mrs. Dean Hoaud. Selling lessons; a course teaching the business end of designing. Phil., Von Studio, Inc. '17 c. 88 p.

Walpole, Bp. G: H: Somerset. . Life in the world to come. Milwaukee, Young Churchman. '17 5+142 p. D \$1.15 Papers on immortality.

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Wash., 1911.
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Huntington, Anatomy Human Peritoneum, 1903, Phila.

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Scudder, Catalogue Scientific Periodicals, 1633-1876.

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Bain, Types of One Deposit.

William M. Bains, 1213 Market St., Philadelphia. Dilkes, Problems of Great Britain. Biographical Sketch of the Park Family of Wash-County, Pa., W. J. Park, pub. J. J. Vance & Co., Covington, Ky., 1880.

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Henry James, The Golden Bowl, 1st ed., 2 vols.,
N. Y., 1904.

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